



[REPORT TASK P-III.2.1] COLLECTION AND ANALYSIS OF FURTHER DATA NEEDS TO INFORM THE POLICY-MAKERS

EXECUTIVE SUMMARY

The Task III.2.1 deal with the Collection and analysis of further data needs to provide policy makers feedback about the project activities.

The consultation meetings will help to explain the project in more detailed and clarify whether new adjustments are needed in the on-going work and final readiness framework. It can, in parallel be seen as promotion activity.

The project team has conducted presentations to get participants aware of the following topics:

- ✓ Presentation of the Baseline and Option Study
- ✓ Presentation of the Preliminary Readiness Plan
- ✓ Presentation of the findings of report on assessment of financial sources potentially for NAMA
- ✓ Introduction of the MRV tool for cement plants.

The Consultant team has analyzed and found some activities of the Readiness Stage can be

done in parallel with Consultation Stage. They include:

- ✓ III.2.1 Collection and analysis of further data needs to inform the policy-makers
- ✓ III.2.6 Supporting stakeholder coordination and possible set-up of intermediary institutions such as energy service companies (ESCOs)

These activities belong to the Task III.2: Providing support for policy-makers in Vietnam.

The consultant team analyzed and selected 05 cement plants for collection and analysis of further data needs to inform the policy-makers. The meetings will help to explain the project in more detailed and clarify whether new adjustments are needed in the on-going work and final readiness framework.

The Consultant team has done several visits to cement plants in the Northern area as well as organized some workshops in Hanoi. With respect to promotion project activities, the Consultant team and MOC agree that the 05 cement plants selected for this mission should

be located in the Southern area to ensure the balance of the geography.

The selected cement plants should also cover different corporate structure such as: state owned, joint-venture with foreign companies, private owned to ensure that the data collected to support policy maker cover all stakeholders of the market.

The selection should mainly focus on the plants with clinker production facilities because of the potential of GHG reduction options. However, representation of the cement grinding plant should be welcome to get different angle view.

The five selected cement plants are:

- 1) VICEM Ha Tien (in Kien Giang province)
- 2) Holcim (in Kien Giang province)
- 3) VICEM Ha Tien (in Binh Phuoc province)
- 4) FICO (in Tay Ninh province)
- 5) Tay Do cement (in Can Tho province)

In order to buy-in these cement plants, the Consultant shall prepare the following contents for the roundtable:

- ✓ Presentation of the Baseline and Option Study
- ✓ Presentation of the Preliminary Readiness Plan
- ✓ Presentation of the findings of report on assessment of financial sources potentially for NAMA
- ✓ Introduction of the MRV tool for cement plants
- ✓ Short reports for providing feedback to the selected cement plant who has participated in providing information to the development of the database.

The Consultant shall send a short note in a standard report; 1-2 pages inform the cement plant about their position of energy consumption/GHG emission in the overall benchmarking before the workshop. Some suggestion for the content:

- The benchmarking curve with highlight of the target enterprises KPIs such as thermal SEC, electrical SEC, relative GHG emission.
- Name of the enterprises in the best practices range: only if they agree to be disclosed
- Summary of the EE and Low carbon measures identified in the Option study for reference
- ✓ Group discussion facilitated by Consultants
- ✓ Further data feedback form to be completed when the roundtables is finished.

MOC have made a conclusion speech thanking the participants for this active and fruitful workshop. Also remarks to the Consultant team to bring feedback from this workshop back to technical reports. MOC also inform the participants that there will be new policies/legal document following the result of the NDF project. These will be communicated to the sector accordingly. The requirement of cement plants for technical supports will be considered.

MOC would like the cement plant continue supporting the project especially in the MRV activities at plant level.




Annexes

Table 1: Participants

No.	Name	Position	Department/Agency/Ministry
MOC and Project Consultant			
1	Mr. Le Trung Thanh	Director	MOC/DSTE
2	Ms. Luu Linh Huong	Officer	MOC/DSTE
3	Mr. Nguyen Tuan Anh	Project Expert	RCEE-NIRAS
4	Mr. Ha Dang Son	Project Deputy Team Leader	RCEE-NIRAS
5	Ms. Phung Duc Hao	Logistic Organizer	
Cement Plants			
1	Do Hoang Linh	Environment/Optimization Engineer	VICEM Holding (Hanoi)
2	Pham Tuyen Tu	Deputy Head of R&D	VICEM Hatien
3	Hoang Kim Cuong	Deputy General Director	HolcimLafarge head quater
4	Vo Thanh Duc	Director Assistant	HolcimLafarge Honchong
5	Nguyen Xuan Tuan	Energy/Environment engineer	HolcimLafarge Honchong
6	Le Ngoc Tuan	Head of ISO	VICEM Binh Phuoc
7	Lam Hien Dat	Deputy director of Clinker workshop	VICEM Binh Phuoc
8	Nguyen Hai Hau	Head of SHE department	FICO Tay Ninh
9	Nguyen Phi Luc	Head of technical department	FICO Tay Ninh

Table 2: Participants' feedback and additional consultant team's observation

The feedback form was circulated around when the workshop finished and participants have quickly returned the form. The result of the quick feedback is consolidated in order to serve as inputs for the next project mission as following:

<i>Rating</i>	  			
<i>Category</i>	Bad	Average	Good	Excellent
1. Content of the WS meets your interest?			50%	50%
2. Information provided by the Consultants clearly and comprehensively?			62%	38%
3. WS documentations are adequate?		25%	50%	25%
4. Group discussion results are valuable for you?			75%	25%
5. Logistic work are well prepared (hotel, food, transport)?			38%	62%
6. Time frame for the WS is set adequate?			38%	62%
7. Please evaluate the pre-WS preparation of the consultant team (invitation, confirmation, documentation)			25%	75%
8. Please evaluate the WS management works (related to workshop facilitator, time management)			25%	75%
<i>Other comment if any</i>				
<u>All acronyms in the documentation should be described</u>				

Overall participant's evaluation shows that the WS is well prepared and highly appreciated by the participants.

The Consultant team also note some additional observation when the WS finished in order to provide feedback for coming project activities:

- ✓ It is very good to organize small group discussion instead of large conference. The participants interact better with Consultant and share with each other's.
- ✓ The conversation and discussion were conducted in Vietnamese and actually it turns to be very efficient. Therefore, the role of the local Consultant is important. If the WS would have been done in English and translated into Vietnamese and vice versa, it would be time consuming and inefficient.

- ✓ The participant of Holcim and/or Vicem holding personnel has real good impact to the WS because these plants have more experiences and advance practices than others. When they participate, they share their experiences and the concerns from other plant are cleared easily.

Regarding NAMA project promotion, the workshop very well serve this purpose, the participants feel much confident in participating in future MRV and other activities than before

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For more information on the project and the full report, please contact:

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